

Message Text

UNCLASSIFIED

PAGE 01 DAKAR 05818 111242Z

47

ACTION AF-08

INFO OCT-01 ISO-00 SSO-00 COME-00 EB-07 USIE-00 CIAE-00

INR-07 LAB-04 NSAE-00 PA-02 SIL-01 PRS-01 INRE-00

/031 W

----- 074341

O 111224Z SEP 76

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC NIACT IMMEDIATE 6519

UNCLAS DAKAR 5818

FOR SMITH AND KILLION AF/W, FOR MILLER AND HAHN, USDOC/OIM/AF

E.O. 11652: N/A

TAGS: BEXP, JG

SUBJECT: DAKAR INTERNATIONAL FAIR

REF: DAKAR 5800

1. CHARGE MET EARLY SEPTEMBER 11 WITH DAKAR REPS CITIBANK (BENNEVILLE) AND PANAM (HEEMSKERK) TO MAKE YET ANOTHER IN LONG SERIES OF EFFORTS TO PERSUADE THEIR COMPANIES TO PARTICIPATE IN DECEMBER DAKAR FAIR. ALTHOUGH BOTH REPS HAVE STEADFASTLY RESISTED UNTIL NOW WEIGHING IN AS STRONGLY AS EMBASSY DESIRED WITH THEIR HEADQUARTERS, AFTER CHARGE PULLED OUT ALL STOPS, THERE APPEARS NOW TO BE AT LEAST EVEN CHANCE THAT BOTH THESE COMPANIES CAN BE PERSUADED TO SIGN UP FOR BOOTHS, IF HIGH-LEVEL PUSH CAN BE ADDED FROM DEPT/DOC.

2. HEEMSKERK, WHO HAD FELT PREVIOUSLY CONSTRAINED TO PARTICIPATE IN COLLECTIVE AIRLINE PAVILION RATHER THAN USG EXHIBIT, HAS AGREED TO SEND URGENT CABLE TO NEW YORK OFFICE SAYING THAT CHARGE, AMBASSADOR AGGREY, DEPT OF STATE AND DEPT OF COMMERCE, ALL SPECIFICALLY HAVE EMPHASIZED IMPORTANCE THAT PANAM SIGN UP. HE WILL AGAIN INCLUDE POLITICAL ARGUMENT OF UPCOMING CIVAIR NEGOTIATIONS.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DAKAR 05818 111242Z

3. ACTION REQUESTED: HEEMSKERK BELIEVES PANAM'S DECISION

CONCERNING PARTICIPATION COULD HINGE ON HIGH-LEVEL REQUEST
ASAP BY TELEPHONE FROM SOMEONE IN USG SUCH AS AF/W DIRECTOR
SMITH, PREFERABLY IN AMBASSADOR AGGREY'S NAME. PANAM
OFFICIAL TO CALL IS DAN. A. COLUSSY, 215 EAST 68 ST., SPT. 19M,
NEW YORK CITY 10021, TEL 212-288-9636. BENNEVILLE REQUESTS THAT
AF/W DIRECTOR SMITH TELEPHONE CITIBANK HEADQUARTERS ON
AFTERNOON SEPTEMBER 13, USING AMBASSADOR AGGREY'S NAME, AND
ARGUE FOR CITIBANK PARTICPATION ESSENTIALLY AS POLITICAL
AND PUBLIC RELATIONS GESTURE. RESPONSIBLE OFFICIAL (WHOM
BENNEVILLE WILL TELEPHONE MORNING SEPTEMBER 13) IS VICE
PRESIDENT HAMILTON W. MESERVE, FIRST NATIONAL CITY BANK
NEW YORK, TEL 212-559-8403. BENNEVILLE REQUESTS THAT
SMITH SPECIFICALLY ASK MESERVE TO DISCUSS MATTER WITH
BENNEVILLE BEFORE CITIBANK MAKES ANY NEGATIVE DECISION ON
SUBJECT.

DAVIS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976DAKAR05818
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760343-1078
From: DAKAR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760970/aaaacibf.tel
Line Count: 77
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 DAKAR 5800
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 27 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 FEB 2004 by MaustMC>; APPROVED <24 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: DAKAR INTERNATIONAL FAIR
TAGS: BEXP, SG
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006